

TOASTMASTERS DISTRICT95

# DECM POZNAN SEPTEMBER 2016

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10-11 SEPTEMBER 2016 / 10:00 CET / HOTEL IKAR, POZNAN

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## ATTENDEES

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**Meeting leader:** Michał Talaga

**Secretary:** Joanna Chmiel

**Parliamentarian:** Michał Byrczek

## TRAININGS

[Parliamentary procedures](#)

Creativity Unleashed

## DECM-OPENING SESSION

12:02

1. Call to Order, Welcome by District Director and presenting the agenda (**Michal Talaga**)
2. District Mission quoted by **Maija Löffelbein** from

*d support all clubs in achieving*

# WE BUILD NEW CLUBS AND SUPPORT ALL CLUBS IN ACHIEVING EXCELLENCE

- MISSION OF EVERY DISTRICT OF TOASTMASTERS INTERNATIONAL

3. Certificate of Quorum and Adoption of Agenda
  - a. Administration Manager (AM, **Joanna Chmiel**) stated: To have a quorum we need more than 50% of officers, which makes 36 in number. We have 62 present which makes it 88%. It's a quorum we can be proud of.
  - b. Motion: to accept the agenda of the DECM (**Tuire Vuolasvirta**), seconded by **Sandra Eggelhöffer**. No discussion followed. Voted ACCEPTED by raise of hands.

## NEW AREA DIRECTORS APPOINTMENTS

1. Announcing **Natalia Wende** as a new AD for area C2 / Berlin.
2. Announcing **Sandra Eggelhöffer** as a new AD for area F3 (Wiesbaden, Mainz, Darmstadt)

## WASHINGTON FILES

Program Quality Director / Club Growth Director / District Director's report from Toastmasters Annual Convention in Washington, D.C.

### PQD (**Andrei Popescu**)

- The conference was packed with meetings
- Pathways (new educational program) was discussed
- Next year's convention in Vancouver 2017
- Fun fact: Andrei brought so many printed educational materials that he almost had to pay for additional luggage.



### CGD (**Neal Greenspan**)

- Talked to International Directors representing every region and all in all 345,000 members.
- District Board is there to interview all candidates for International Directors and choose the best one
- Challenged the candidates with questions regarding dues increase and the way it was communicated.
- Takeaway: people in roles of International Directors deeply care for the clubs and the districts and the members

### DD (**Michal Talaga**)

- The reformation to split into 6 districts was officially accepted

- It was stated as bold and aggressive.
- Fall conferences: it's about refocusing on district and club officers trainings, not cancelling the events. For District95 fall conferences have always served for accepting budgets, running council meetings etc. To his best knowledge there is no final decision to cease district fall conferences. We're still waiting for official minutes from the Annual Business Meeting.

## CORE TEAM REPORTS

### 1. Finance Manager (Calin Gilea)

- Succeeded with setting up Reimbursement tool for money-back claims
- Challenged with bank account issues - to be solved immediately
- So far: helped create district and division budgets
- About Calin: software engineer who reads tons of books. Interested in geopolitics and game theory.

### 2. PR Manager (Wendy Wallace Husser)

- Goal: to create PR that supports district mission: attracting new clubs and supporting them with information
- Success: opened the Newsletter for District 95, cleaned up social channels, assigned leaders for social channels such as Instagram (with Elena Paweta)
- Wants to put things in motion by getting people in touch with her



*Advertising is something you pay for*  
**PR is something you pray for**

### 3. Administration Manager (Joanna Chmiel)

- Duties: Counts quorum, makes notes from meetings, sends emails with cute kittens

- She's going to prepare voting cards for dcm at district conferences
- Knows everyone and remembers all the names. You'll see her at Credentials Desk in Warsaw and Berlin
- About Joanna: co-owner of a software house, in love with marketing and writing; runs a blog and cooks whenever she can.

#### 4. Club Growth Director (Neal Greenspan)

- What does he do? Hunts, gathers and nurtures ideas for growth.
- Status: we're 3 clubs over our base, one club just chartered. We moved from 268 to 271.

#### 5. Program Quality Director (Andrei Popescu)

##### a. Our focus:

- On solutions instead of missing cookies
- On achieving President's Distinguished District. Our club base is 268. We are aiming at President's Distinguished District, so at least 50% (134) of clubs need to be distinguished. Last year we had 174 clubs distinguished.
- On Pathways. For two years we're going to keep it in parallel with the old program. "Why before what."
- On contest and educational awards.
- **On becoming President's Distinguished again!**



- b. New tools: Club Emissary Program, Club and Individual awards
- c. We have 1 club with already 5 DCP points - Toastmasters Kraków. Ania Mazur, Area B2 Director: "Club in good condition is a result of sustaining high standards." Ania thanked club's current and past president and VPE as the most engaged people she knows.

#### **6. Immediate Past District Director (Tuire Vuolasvirta)**

- a. The coolest and most important position you can have
- b. Now she can pass her knowledge to Michal.
- c. District Leader Committee is her responsibility. Challenge - to prepare future leaders right before the split of District 95

#### **7. District Director (Michał Talaga)**

- a. Normally in Toastmasters International you start like a baby - Tuire is there to catch Michal when he falls.
- b. I'm a software developer, introvert, as an IT person I don't trust technology - I know who writes it. Interested in public speaking, hypnosis, nlp, board games, card games, computer games, all kind of games...

- c. Vision - to make our lives easier by taking the difficult things on his shoulders... and delegate it ;)
- d. Plan for this year - a lot of Area Directors and Division Directors get the cherries on the cake (at least Distinguished Area award)
- e. Motto: "Everything President's Distinguished". I'm here to help you do that.

## ALL THE THINGS



## DIVISION DIRECTORS' REPORTS

### 1. DIVISION A (Ulla Törnroos)

- a. NW Germany - from the border to Aachen with 6 areas
- b. Division close to 1K members - the biggest in the District
- c. 26 clubs (base +1), 6 prospective, avg 37 members per club
- d. Challenge - corporate clubs, dues increase
- e. Plan to charter 7 clubs this year to come to 32 (making 2 divisions by the end of the June 2017)
- f. Team of Area Directors: **Ruquay Calloway, Andreas Kamin, Julian Moldenhauer, Maija Löffelbein, Christian Bahss, Dorothee von Freier**

g. About Ulla - comes from Finland, left it 20 years ago, supports emerging markets with financial systems. Loves to play tennis.

## 2. DIVISION B (Piotr Chimko) 🇵🇱

a. About himself: business process expert and co-owner of a bed & breakfast. Just started consulting business helping managers become people again. A Toastmaster for 7 years.

b. People in Division B:

- **Polina Karabach** and **Svitlana Osipchuk** responsible for Ukraine, organized big COT for 60 people
- **Krzysztof Indycki** - problems don't exist for him. He processes them into successes.
- **Anna Mazur** - the best expert in education in Toastmasters Piotr knows.
- **Katarzyna Halama** - is going to organize Efekt Toastmasters in 2017, the biggest Polish Toastmasters conference.

## 3. DIVISION C (Julia Möser)





Team of Area Directors: **Niklas Nienass, Natalia Wende, Kristin Kluck**

**4. DIVISION D (Bea Bincze)**

- a. Diligent, dedicated, daring and caring
- b. Team of Area Directors: **Dominik Froehlich, Daniel Kovari, Laura Neisz, Adam Horvath, Patrick Nini**
- c. Activities to promote Toastmasters in Division D:  
TEDxYouth Budapest / Speechcraft / YLP
- d. Challenges:
  - Maintaining the experienced members - starting an advanced club
  - Support weak clubs - training coaches
  - 6 clubs in the pipeline - 1 or 2 will charter this year

**5. DIVISION E (Wiktoria Kowalska)** 🇵🇱

- a. About Wiktorija: A scout girl for 11 years, spends 3 weeks a year in the middle of a forest. She hunts and drives fast.
- b. Division E - 25 clubs, 4 prospective, 12 cities, 690 members. Aim for President's Distinguished - as always.
- c. Priorities - work for people and with people.
  - o 4 assistants
  - o Division Council Meetings - introducing her Area Directors (**Anna Milcarek, Michał Jurkowski, Tomasz Wikło, Tomasz Kistowski, Jakub Bronowicki**)
  - o We have a team with a victory gene 🍀

## 6. DIVISION F (Mirja Iannuncelli)

- a. COT training:
  - o Trained all clubs (at least 1 officer)
  - o 23 of 26 had at least 4 officers trained
- b. Education:
  - o 34 edu awards won by 31 members so far (WOW!)
  - o 16 of the clubs got at least 1 DCP point
  - o 2 from 6 initiatives will charter till October
- c. Communication: Facebook, Easy Speak, having charter parties
- d. Team - Area Directors: **Sascha Friedmann, Oliver Hauss, Sandra Eggelhöffer, Kai Juergen Lietz, Anke Humpert** and Division Finance Manager
- e. Next steps:
  - o Strengthen weak clubs
  - o Charter new clubs
  - o Support all clubs to become at least Distinguished

## 7. DIVISION G

- a. Introducing his team virtually: Sweden, Norway, Denmark
- b. The King in the North - **Kai Vornberger** (now taking salsa competition)

- c. The Viking of The South - The Capitol of Sweden and Denmark (**Henrik Kamman**)
- d. Two Queens in the West - **Lisse-Lotte Kolmberger** and **Anabelle Jaako**
- e. Khaleesi, **Saji Nair** - a mother of 3 dragons (3 cities she's responsible for)
- f. And together we play the...



#### 8. DIVISION H (Emilia Bradea)

- a. Romania, Moldova, Bulgaria - focus on being one big family this year
- b. About Emilia - mess untangler, social butterfly, brainstormer, organizer, gamer, trainer for communication and leadership (learning while teaching others)
- c. Presented Area Directors (**Nicolae Iorgulescu, Cezar Ilea, Adrian Salasan, Emilian Padurariu, Cristian Nechifor, Kalina Lazarova**)
- d. Now - 29 clubs / 600 members 16 out of which can teach and mentor others

## 9. DIVISION I (Karla Viebahn) ♣

- a. Where? Bottom of Germany with 2 big clusters – Munich and Nuremberg.
- b. Goal – President’s Distinguished
- c. Team of Area Directors: **Kumar Barua, Frederike Falke, Kadir Simsek, Berthold Liebig, Thomas Hoffmann**
- d. Challenge:
  - Improve quality
  - Fill white space where there are no clubs
- e. I1 goals: more woman coming forward to speak and join competitions, a youth club
- f. I3 goals: continue what Kadir Simsek inherited from Karla when she was an Area Director last year
- g. I4 goals: expand network, make electronic revolution by using Easy Speak
- h. I5 goal: growth of quality in clubs, especially 3 new clubs

## 10. DIVISION J (Krzysztof Kopec)

- a. Already grew one club (plus one to the club family)
- b. Fun fact July 1st 2014 6 clubs in Warsaw, July 2016 14 clubs
- c. Introduced his team: **Aleksandra Kulesza, Zbigniew Dzideczek, Maciej Kietlinski, Elena Paweta, Jakub Godlewski.**

## 11. DIVISION K (Gabriela Roivainen) ♣

- a. About Gabriela – comes from Romania, moved to Finland and got anchored there with her husband :)
- b. Division Conference 22-23 October in Helsinki
- c. 1-2 more clubs planned for each area
- d. Team of Area Directors: **Nando Miranda, Adriana Vasilache, Robertas Sunokas**
- e. 112% of officers trained, Area Directors had 2 or 3 training sessions in their areas

## 12. DIVISION L (Lukas Liebich)

- a. Introduced the team in form of a quiz (was a blast):  
**Andreea Crasmariu, Linda Skrobucha, Jakub Kratochvil, Martin Hruzik, Marie Novakova, Dagmar Lizakova, Andrej Mazary**
- b. Additionally in his team there are: Immediate Past Division Director (Ewan Scattergood), PR manager plus website manager
  - o Share and Connect
  - o Make it Real

## CONFERENCE UPDATES AND SEMI-FINALS DRAW

### 1. Conference updates (A.Popescu)

#### a. Warsaw 25-26 Nov 2016:

- o Warsaw Plaza Hotel 10 minutes from the airport
- o Tickets: 110EUR and rising to 130EUR soon
- o Gala only / conference only options
- o Keynote Speaker: George Yen, past Toastmasters International Director

#### b. Berlin 19-20 May 2017:

- o Venue: Estrel Hotel, Berlin
- o Keynote Speaker - to be announced in Warsaw, one of past World Champion in Public Speaking
- o Important event: Election of next Division Directors and Core Team members

#### c. Fall Conference 2017 candidate (Aarhus)

- o Rethink, Reveal, Realise
- o Will pitch again in Warsaw

#### d. Spring Conference 2018 candidates

- o Brno bid (video provided by Mary Novakova)
- o Budapest bid (Bea Bincze)

### 2. Turkey/Russia incorporation requests (M.Talaga)

- a. A few months ago Russia applied to become a part of District 95.
- b. Turkey approached both District 95 and 59 and started discussions about joining. The reformation committee suggested that no new countries should be accepted before the reformation is completed.

### **3. Division Semi-finals Draw (A.Popescu)**

#### **a. Humorous Speech Contest**

- Semifinal 1: F, I, K, A, C, H
- Semifinal 2: D, B, G, J, L, E

#### **b. Table Topics Contest**

- Semifinal 1: F, L, H, K, B, C
- Semifinal 2: G, I, D, E, J, A

### **4. New Clubs Alignment (2 min, N.Greenspan)**

Voted ACCEPTED by the raise of hands.

#### **a. Division A**

- City Redner Hamburg: Area A1
- Dortmund: Area A4
- Düsseldorf: Area A4

#### **b. Division D**

- West Echo: Area D3
- Urum: Area D4

#### **c. Division E**

- Radunica: Area E1

#### **d. Division F**

- Nussloch: Area F2
- Dreieich: Area F4

#### **e. Division G**

- Oslo: Area G3

- f. Division I
  - Airbus Munich: Area I1
- g. Division K
  - Turku: Area K2
- h. Division L
  - Zilina: Area L7

**5. Committee Appointments (3 min, M.Talaga)**

- a. District Leadership Committee (leader: Tuire Vuolasvirta)
- b. Alignment Committee (leader: Tobias Schlosser)
- c. Deputy CGDs (leader: Neal Greenspan, team: Ewan Scattergood, David Gelkin)
- d. Audit Committee: looking for the chair of the committee

## **DISTRICT SUCCESS PLAN**

**1. Formal requirements for applying for District awards**

- e. Budget
- f. District Success Plan
- g. 85% District Officers trained

Voted ACCEPTED by the raise of hands.

[District Success Plan](#)

## **BUDGET**

1. Background: back then in D59 we used top-down approach. When District 95 was formed, we decided to use bottom-up approach. But
2. Till the deadline 50% of Divisions sent their budgets, till yesterday - 100%.
3. By the end of September we'll cut the over expenses to make it possible to present the budget in Warsaw.
4. Question and Answer session - on the recording.

## DUES WOES

**Karla Viebahn**

**1. ANSWER (Michal Talaga)**

- [Annual Reports](#) available on website for 2007-2015
- Can ask TMI for more details, but mind that some information are confidential
- Transparency costs money - you have to have people who provide transparency, taking information from different formats of documents and bringing them to one transparent format, also - update the information on regular basis
- In District 95 our budget is available for all members
- In TMI there are 103 districts, 100+ of employees plus International Directors

**QUESTION (Sandra Eggelhöffer)**

**ANSWER (Michal Talaga)**

- Salaries for TMI employees add up to 7% of all expenses
- 25% comes back to the district
- All can be found in Annual Report on Toastmasters website - [2015 financial report linked here.](#)

**COMMENT (Tuire Vuolasvirta)**

**COMMENT (Adrian Salasan)**

**COMMENT (Zbigniew Dzideczek)**



**QUESTION (Ruquay Calloway)**

**ANSWER (Michal Talaga)**

- Replacement of 13-year-old software so it performs better. Officers use and refresh website many times a day.
- Club search request system
- Pathways (revised educational program)
- Eligibility checker
- Central reimbursement system

**QUESTION (Sascha Friedmann)**

**ANSWER (Michal Talaga)**

Pathways will replace almost all education programs. Creating technology background, tracking projects, video trainings, creating digital materials is how the money is spent.

**QUESTION (Martin Hruzik)**

**MOTION (Robertas Sunokas)**

**COMMENT (Tuire Voulasvirta)**

This can be involved in Vancouver to get the decision

**AMMENDMENT (Niklas Nienass)**

**COMMENT (Cristian Nechifor)**

There is a link on [toastmasters.org](http://toastmasters.org) if one wants to opt-out from receiving printed magazine.

**DISCUSSION**

Against opting-out: **Neal Greenspan** and **David Gelkin** claim that a printed magazine serves marketing of the club and the organization.

**MOTION (Karla Viebahn)**

**COMMENT (Michal Talaga)**

**MOTION (Niklas Nienass)**

**MOTION (Robert Sunokas)**

**DISCUSSION**

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**MOTION (Sandra Eggelhöffer)**

**QUESTION (Emilia Bradea)**

**ANSWER (Michal Talaga)**

## DISTRICT CALENDAR

### Presentation

Shortcut:

- Divison Contest should come at least 2 weeks before District contest
- Area Conference should come at least 2 weeks before Division Conference
- 1 week before Warsaw we'll hold [DECM online](#)
- Feb: evaluating Munich for next live DECM
- 1 week before Berlin we'll hold DECM online

**QUESTION (Ewan Scattergood)**

**ANSWER (Michal Talaga)**

**INFORMATION (Aleksandra Kulesza)**

**INFORMATION (Sandra Eggelhöffer)**

**MOTION (Piotr Chimko)**

## NEXT DECM

DATE: 19.11.2016 10:00-13:00

PLACE: Virtual/Online: GoToMeeting platform

[LINK TO MEETING](#)